



**Consulting Services
For Commercial Solar Installers**

**WE KEEP WORKING WHILE YOUR
INSTALLERS ARE ON THE ROOF
OVER 1MW INSTALLED OVER THE PAST YEAR**

SolarCo PROVIDES REALISTIC PROFESSIONAL BUSINESS ANALYSIS INCREASING CUSTOMER CLOSE RATES

OUR SERVICES

- Customer sales presentations
- Customer quotations with inbuilt installer costings and profit margins
- Customer Lead Sourcing
- Existing commercial customer base that can be used for reference purposes
- Project management
- Finance Proposals on behalf of the Customer
- Solar sizing and customer focused analysis
- Load Matching for estimating future solar penetration and yield with and without Zero Export
- System Specification costing and design
- Line diagrams and engineer co-ordination
- Customer user manuals

**NEW CUSTOMER ENGAGEMENT
OBJECTIVE AND STRATEGY**

**Increased Deal
Closure Rates**

Objective

To generate significantly greater deal close rate for commercial solar installers by providing presenting a professional a business case on behalf of commercial solar installers to their customers, within a rigorous risk management framework.

Minimise Risk

Strategy

SolarCo takes a professional quantitative and systematic analysis approach to process and analyse customers interval, and tariff data. Our realistic business cases minimise the risk to commercial solar installers that Installed PV systems perform as advertised.

95% OF THE SOLUTIONS CREATED FROM OUR ANALYSIS ARE PAID FOR FROM A CUSTOMERS EXISTING OPERATING POWER BUDGET WHICH, WHEN REDIRECTED, COVERS THE COST OF THE REDUCED ELECTRICITY BILL PLUS THE COST OF THE LEASE PAYMENTS WITH CASH SURPLUS.

Description	Option	Rates & Services
SolarCo has an innovative fee for service Model with choice of charging regime.	1. Monthly Retainer	Up to 10 projects per month
PLEASE CONTACT Luke Hardy for a Confidential discussion on how we can help you - Call 0414 366 866	2. Per Project	Per project rate paid for successful & unsuccessful projects
	3. Per Successful Project	Rate paid for successful projects only

Sales and Support for e-Gauge <http://shop.solarco.co>

Description	e-Gauge Description	Our Services
E-Gauge is a State of the art Solar & Grid Monitoring solution <ul style="list-style-type: none"> • E-Gauge Trade Sales • E-Gauge CT's and Accessory Sales • E-Gauge Setup & Programming • E-Gauge Ongoing Support 	e-Gauge is an affordable, flexible, secure, web-based electric energy and power meter that can measure up to 12 circuits on up to 3-phases (240V-415V, 50-60Hz). Use e-Gauge to measure and record total building electrical consumption, solar, wind and other renewable electricity generation	SmartConsult can install an e-Gauge for both Single and 3 Phase applications that either connects directly to an inverter like an ABB or SMA or to any inverter using CT's, Call us for a complete solution on Tel 0414 366 866

MORE INFORMATION

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PARTNERS

